

PLACE
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How much are you OVERPAYING each month in taxes, debt, and operating expenses?

Find out for FREE how to save money and time in your business. Please turn over...

Sample:
 Lead-generation self-mailer for a local accountant.
 This page is folded along the line to form 2 outer panels.
 The second page below contains the inner letter.

In my 10 years of accounting, every business I've seen was overspending in taxes, debt, or accounting expenses. For example:

Who	Amount Before	What I Did	Amount After	Their Savings
Olympia trucking company	\$8,542 tax penalty	Had penalty cancelled	\$0	\$8,542
Milton auto repair shop	\$1,600/month payment	Restructured debt	\$211/month	\$1,389 /month
Sumner trailer reseller	\$5,087/month	Reduced excess staff	\$1,975/month	\$3,112 /month
Olympia moving company	\$16,869/month	Restructured truck leases	\$4,721/month	\$12,148 /month

How much is your business overspending?

I'll show you how to save hundreds, even thousands each month... for FREE. Details inside...

**I've shown local businesses
how to save up to \$12,148 per month,
by cutting unnecessary spending.**

How much could you save in your business?

Here's how to find out – for FREE.

Dear Fellow Business Owner,

In today's economy, it's hard enough to bring in customers and keep the business humming. You also have to deal with a bewildering maze of tax laws, regulations, and forms... payroll management (with substantial penalties for mistakes)... financial statement preparation... job costing... and other accounting headaches.

That's where I can help.

As a small-business accounting expert, I've found that small and medium sized businesses such as yours usually pay too much in taxes and expenses. In fact, *every* business I've ever worked with was overpaying somewhere, whether in taxes, debts, operating expenses, or accounting services. Hundreds, even *thousands* of dollars wasted...month after month.

Now, for a limited time, I'm offering a **FREE** consultation to introduce my firm to select local companies. I'll come to your business, we'll discuss your financial situation, and then I'll show you exactly how you can:

- Reduce your spending
- Minimize your tax burden
- Increase your profits
- And spend less time on your books (on average, my clients save 25–50 hours per month).

Call me at (253) 943-8700 to schedule your **FREE** consultation.

You'll learn exactly where your business is overspending, and how much money (and time) you could save each month. I'll answer any questions you might have on taxes, debt payments, bookkeeping, and so on. And there's no cost or obligation – it's completely **FREE**. Again, call **(253) 943-8700**.

I've saved my clients as much as \$12,148 *each month*. How much can *you* save? Call me and let's find out!

Your partner in business,

Jake Hanes, Owner
Hanes Consulting & Tax Service

P.S. Please be advised: I've set aside a portion of my schedule for these **FREE** consultations, and it's first come, first served. Once the appointments fill up, I'll have to refuse further callers – so call today, to ensure your spot!

Call (253) 943-8700